

Capital Markets and Business Development

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Altamont Capital Partners is a private equity firm with over \$2.5 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

TARGET INVESTMENT CRITERIA

COMPANY SIZE

- Up to \$50M in EBITDA (including unprofitable businesses)

EQUITY INVESTMENT

- \$15M to \$100M+

TRANSACTION TYPES











- Flexible structure to fit the situation
- Long term investment horizon
- Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others

INDUSTRIES

- Business services
- Consumer
- Financial services
- Healthcare
- Industrial
- Retail, restaurants, & franchising
- Technology

Portfolio Companies

CONSUMER






-  **ROBERT ALLEN DURALEE GROUP**
Leading designer and distributor of fabrics and home furnishing products (June 2011)
-  **TALL TREE FOODS**
Food holding company consisting of regional brands Richard's, Blue Ribbon*, Klement's and The January Company (July 2013)
-  **DAKINE***
Well-respected technical products/outdoor gear brand in the US and Europe (July 2013)
-  **MERVIN MANUFACTURING**
Leading snowboard and action sports company (November 2013)
-  **HUF***
Leading branded apparel company in the action sports category (October 2014)
-  **BRIXTON**
Leading branded apparel company in the action sports category (November 2014)
-  **FOX HEAD**
Market-leading performance motocross brand (December 2014)
-  **HYBRID APPAREL**
Leading full service design, sourcing and apparel distribution company (December 2014)
-  **MAXI**
Leading manufacturer of premium-quality, frozen poultry products (December 2016)
-  **THE JUICE PLUS COMPANY**
Direct seller of whole food-based nutritional products (November 2018)

RETAIL, RESTAURANTS & FRANCHISING








-  **TACALA / BOOM* FOODS**
Largest Taco Bell franchisee located in the Southeast (December 2012)
-  **BILLABONG***
Leading global surfwear company (July 2013)
-  **COTTON PATCH CAFE**
Scratch-made Southern food restaurant chain (February 2015)
-  **EXCEL FITNESS**
Largest Planet Fitness franchisee in Texas, operating additional franchisees in Arkansas, Oklahoma, North Carolina and Virginia (February 2016)
-  **ALAMO DRAFTHOUSE CINEMA**
Leading operator and franchisor of dine-in movie theaters in the US (June 2018)

* Former portfolio company






INDUSTRIALS

-  **CASCADE WINDOWS***
Leading designer and manufacturer of vinyl windows (November 2012)
-  **OMNIPLEX***
Provides background checks and physical security to the government (December 2012)
-  **DOUGLAS PRODUCTS**
Leading manufacturer and distributor of specialty chemical products for pest management, thermal fluids and sanitary sewer applications (June 2015)
-  **COLORADO BOXED BEEF COMPANY**
Leading distributor of beef, pork, poultry and seafood products (June 2017)
-  **THE BAYOU COMPANIES**
Leading provider of pipeline coatings and insulation solutions to the offshore and onshore oil & gas industry (September 2018)

FINANCIAL SERVICES

-  **J.D. BYRIDER**
Specialty finance and leading used car sales operator in the US (May 2011)
-  **MCLARENS***
Leading claims management and property loss adjustment business (September 2011)
-  **META FINANCIAL GROUP***
Regional commercial and consumer bank and prepaid card services business (May 2012)
-  **WUNDERLICH***
Leading regional full service investment firm (December 2013)
-  **CELESTITE***
Leading non-standard auto insurance managing general agency (March 2014)
-  **EMBARK GENERAL**
Full-service managing general agency platform (December 2015)
-  **KUVARE**
Middle market life and annuity insurance platform (October 2016)

HEALTHCARE

-  **MODERN HEALTH***
Specialty infusion and specialty drug distribution for complex therapies (July 2012)
-  **INTUITIVE HEALTH (FKA LEGACY ER & URGENT CARE)**
Free-standing emergency room and urgent care centers in North Texas (October 2014)
-  **CHE BEHAVIORAL HEALTH SERVICES**
Provider of behavioral health services to senior patients (March 2015)
-  **SEQUEL YOUTH AND FAMILY SERVICES**
Provider of behavioral health services to children and adults (September 2017)
-  **PUBLICIS HEALTHCARE SOLUTIONS**
Leading pharmaceutical contract commercial services organization (January 2019)