

## Capital Markets and Business Development

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Altamont Capital Partners is a private equity firm with over \$2.5 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

## TARGET INVESTMENT CRITERIA

### COMPANY SIZE

- Up to \$50M in EBITDA (including unprofitable businesses)

### EQUITY INVESTMENT

- \$15M to \$100M+

### TRANSACTION TYPES











- Flexible structure to fit the situation
- Long term investment horizon
- Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others

### INDUSTRIES

- Business services
- Consumer
- Financial services
- Healthcare
- Industrial
- Retail, restaurants, & franchising

# Portfolio Companies

## CONSUMER






- **ROBERT ALLEN DURALEE GROUP\***  
Leading designer and distributor of fabrics and home furnishing products (June 2011)
- **TALL TREE FOODS**  
Food holding company consisting of regional brands Richard's, Blue Ribbon\*, Klement's and The January Company (July 2013)
- **DAKINE\***  
Well-respected technical products/outdoor gear brand in the US and Europe (July 2013)
- **MERVIN MANUFACTURING**  
Leading snowboard and action sports company (November 2013)
- **HUF\***  
Leading branded apparel company in the action sports category (October 2014)
- **BRIXTON**  
Leading branded apparel company in the action sports category (November 2014)
- **FOX HEAD**  
Market-leading performance motocross brand (December 2014)
- **HYBRID APPAREL**  
Leading full service design, sourcing and apparel distribution company (December 2014)
- **MAXI**  
Leading manufacturer of premium-quality, frozen poultry products (December 2016)
- **THE JUICE PLUS COMPANY**  
Direct seller of whole food-based nutritional products (November 2018)

## RETAIL, RESTAURANTS & FRANCHISING

- **TACALA** **TACALA / BOOM\* FOODS**  
Largest Taco Bell franchisee located in the Southeast (December 2012)
- **BILLABONG\***  
Leading global surfwear company (July 2013)
- **COTTON PATCH CAFE**  
Scratch-made Southern food restaurant chain (February 2015)
- **EXCEL FITNESS**  
Largest Planet Fitness franchisee in Texas, operating additional franchisees in Arkansas, Oklahoma, North Carolina and Virginia (February 2016)
- **ALAMO DRAFTHOUSE CINEMA**  
Leading operator and franchisor of dine-in movie theaters in the US (June 2018)

\* Former portfolio company





## INDUSTRIALS

- **CASCADE WINDOWS\***  
Leading designer and manufacturer of vinyl windows (November 2012)
- **OMNIPLEX\***  
Provides background checks and physical security to the government (December 2012)
- **DOUGLAS PRODUCTS**  
Leading manufacturer and distributor of specialty chemical products for pest management, plant health and sanitary sewer applications (June 2015)
- **COLORADO BOXED BEEF COMPANY**  
Leading distributor of beef, pork, poultry and seafood products (June 2017)
- **THE BAYOU COMPANIES**  
Leading provider of pipeline coatings and insulation solutions (September 2018)

## FINANCIAL SERVICES

- **J.D. BYRIDER**  
Specialty finance and leading used car sales operator in the US (May 2011)
- **MCLARENS\***  
Leading claims management and property loss adjustment business (September 2011)
- **META FINANCIAL GROUP\***  
Regional commercial and consumer bank and prepaid card services business (May 2012)
- **WUNDERLICH\***  
Leading regional full service investment firm (December 2013)
- **CELESTITE\***  
Leading non-standard auto insurance managing general agency (March 2014)
- **EMBARK GENERAL**  
Full-service managing general agency platform (December 2015)
- **KUVARE**  
Middle market life and annuity insurance platform (October 2016)
- **ACCELERANT**  
Vertically-integrated insurance company focused on the UK and EU SME market (February 2019)

## HEALTHCARE

- **MODERN HEALTH\***  
Specialty infusion and specialty drug distribution for complex therapies (July 2012)
- **INTUITIVE HEALTH (FKA LEGACY ER & URGENT CARE)**  
Free-standing emergency room and urgent care centers in North Texas (October 2014)
- **CHE BEHAVIORAL HEALTH SERVICES**  
Provider of behavioral health services to senior patients (March 2015)
- **SEQUEL YOUTH AND FAMILY SERVICES**  
Provider of behavioral health services to children and adults (September 2017)
- **AMPLITY HEALTH**  
Leading pharmaceutical contract commercial services organization (January 2019)