

## Capital Markets and Business Development

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Altamont Capital Partners is a private equity firm with over \$2.5 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

## TARGET INVESTMENT CRITERIA

### COMPANY SIZE

- Up to \$50M in EBITDA (including unprofitable businesses)

### EQUITY INVESTMENT

- \$15M to \$100M+

### TRANSACTION TYPES

- Flexible structure to fit the situation
- Long term investment horizon
- Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others

### INDUSTRIES

- Business services
- Consumer
- Financial services
- Healthcare
- Industrial
- Retail, restaurants, & franchising

# Portfolio Companies

## RETAIL, RESTAURANTS & FRANCHISING

### TACALA

#### TACALA / BOOM\* FOODS

Largest Taco Bell franchisee located in the Southeast (December 2012)



#### COTTON PATCH CAFE

Scratch-made Southern food restaurant chain (February 2015)



#### EXCEL FITNESS

Largest Planet Fitness franchisee in Texas, operating additional franchisees in Arkansas, Oklahoma, North Carolina and Virginia (February 2016)



#### ALAMO DRAFTHOUSE CINEMA

Leading operator and franchisor of dine-in movie theaters in the US (June 2018)



#### BILLABONG\*

Leading global surfwear company (July 2013)

## FINANCIAL SERVICES



#### BYRIDER

Specialty finance and leading used car sales operator in the US (May 2011)



#### EMBARK GENERAL

Full-service managing general agency platform (December 2015)

### KUVARE

#### KUVARE

Middle market life and annuity insurance platform (October 2016)



#### ACCELERANT

Vertically-integrated commercial lines insurance platform focused on the US and UK/EU markets (February 2019)



#### META FINANCIAL GROUP\*

Regional commercial and consumer bank and prepaid card services business (May 2012)



#### WUNDERLICH\*

Leading regional full service investment firm (December 2013)



#### CELESTITE\*

Leading non-standard auto insurance managing general agency (March 2014)

## HEALTHCARE



#### INTUITIVE HEALTH (FKA LEGACY ER & URGENT CARE)

Free-standing emergency room and urgent care centers in North Texas (October 2014)



#### CHE BEHAVIORAL HEALTH SERVICES

Provider of behavioral health services to senior patients (March 2015)



#### SEQUEL YOUTH AND FAMILY SERVICES

Provider of behavioral health services to children and adults (September 2017)



#### AMPLITY HEALTH

Leading pharmaceutical contract commercial services organization (January 2019)



#### MODERN HEALTH\*

Specialty infusion and specialty drug distribution for complex therapies (July 2012)

## CONSUMER



#### TALL TREE FOODS

Food holding company consisting of regional brands Richard's, Blue Ribbon\*, Klement's and The January Company (July 2013)



#### MERVIN MANUFACTURING

Leading snowboard and action sports company (November 2013)



#### BRIXTON

Leading branded apparel company in the action sports category (November 2014)



#### FOX HEAD

Market-leading performance motocross brand (December 2014)



#### HYBRID APPAREL

Leading full service design, sourcing and apparel distribution company (December 2014)



#### THE JUICE PLUS COMPANY

Direct seller of whole food-based nutritional products (November 2018)



#### ROBERT ALLEN DURALEE GROUP\*

Leading designer and distributor of fabrics and home furnishing products (June 2011)



#### DAKINE\*

Well-respected technical products/outdoor gear brand in the US and Europe (July 2013)



#### HUF\*

Leading branded apparel company in the action sports category (October 2014)



#### MAXI\*

Leading manufacturer of premium-quality, frozen poultry products (December 2016)

## INDUSTRIALS



#### DOUGLAS PRODUCTS

Leading manufacturer and distributor of specialty chemical products for pest management, plant health and sanitary sewer applications (June 2015)



#### COLORADO BOXED BEEF COMPANY

Leading distributor of beef, pork, poultry and seafood products (June 2017)



#### THE BAYOU COMPANIES

Leading provider of pipeline coatings and insulation solutions (September 2018)



#### CASCADE WINDOWS\*

Leading designer and manufacturer of vinyl windows (November 2012)

## BUSINESS SERVICES



#### CORNERSTONE ADVISORS

Provides contract negotiation, advisory and information services to mid-size banks and credit unions (September 2020)



#### MCLARENS\*

Leading claims management and property loss adjustment business (September 2011)



#### OMNIPLEX\*

Provides background checks and physical security to the government (December 2012)

\* Former portfolio company