

Capital Markets and Business Development

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Altamont Capital Partners is a private equity firm with over \$2.5 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

TARGET INVESTMENT CRITERIA

COMPANY SIZE

- Up to \$100M in EBITDA (including unprofitable businesses)

EQUITY INVESTMENT

- \$15M to \$150M+

TRANSACTION TYPES






- Flexible structure to fit the situation
- Long term investment horizon
- Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others

INDUSTRIES






- Business services
- Consumer
- Financial services
- Healthcare
- Industrial
- Restaurants & Multi-Unit

Portfolio Companies








INDUSTRIALS

-  **DOUGLAS PRODUCTS** Leading manufacturer and distributor of specialty chemical products for pest management, plant health and sanitary sewer applications (*June 2015*)
-  **BAYOU** Leading provider of pipeline coatings and insulation solutions (*September 2018*)
-  **SPG** Vertically-integrated provider of protective packaging products (*December 2020*)
-  **CASCADE WINDOWS** Leading designer and manufacturer of vinyl windows (November 2012) *
-  Leading distributor of beef, pork, poultry and seafood products (*June 2017*) *






HEALTHCARE

-  **INTUITIVE HEALTH** Free-standing emergency room and urgent care centers (*October 2014*)
-  **CHE Behavioral Health** Provider of behavioral health services to senior patients (*March 2015*)
-  **SEQUEL** Provider of behavioral health services to children and adults (*September 2017*)
-  **Amplify HEALTH** Pharmaceutical contract commercial services organization (*January 2019*)
-  **MODERNHEALTH** Specialty infusion and specialty drug distribution for complex therapies (*July 2012*) *











FINANCIAL SERVICES

-  **byrider** Specialty finance and leading used car sales operator in the US (*May 2011*)
-  **embark GENERAL** Full-service managing general agency platform (*December 2015*)
- K U V A R E** Middle market life and annuity insurance platform (*October 2016*)
-  **ACCELERANT** Vertically-integrated commercial lines insurance platform focused on the US and UK/EU markets (*February 2019*)
-  **KINETIC ADVANTAGE** Floorplan finance platform, focused on serving independent auto dealers (*November 2020*)
-  **Meta** Commercial and consumer bank and prepaid card services business (*May 2012*) *
-  **WUNDERLICH** Leading regional full-service investment firm (*December 2013*) *
-  **CELLSTILE** Leading non-standard auto insurance managing general agency (*March 2014*) *




RESTAURANTS & MULTI-UNIT

- TACOLA** Largest Taco Bell franchisee located in the Southeast (*December 2012*)
-  **COTTON PATCH** Scratch-made Southern food restaurant chain (*February 2015*)
-  **Planet Fitness** Largest Planet Fitness franchisee in Texas, operating additional franchisees in Arkansas, Oklahoma, North Carolina and Virginia (*February 2016*)
-  **ALAMO** Leading operator and franchisor of dine-in movie theaters in the US (*June 2018*)
-  **BOON FOODS** Sonic franchisee operating 66 restaurants in the Southeast (*December 2012*) *
-  **ZBILLABONG** Leading global surfwear company (*July 2013*) *

CONSUMER

-  **TALE TREE** Food holding company consisting of regional brands Richard's, Blue Ribbon*, Klement's and The January Company (*July 2013*)
-  **MERWIN MADE** Leading snowboard and action sports company (*November 2013*)
-  **THE NORTH FACE** Leading branded apparel company in the action sports category (*November 2014*)
-  **FOX** Market-leading performance motocross brand (*December 2014*)
-  **HYBRID** Leading full-service design, sourcing and apparel distributor (*December 2014*)
-  **Juice PLUS+** Direct seller of whole food-based nutritional products (*November 2018*)
-  **BA DG** Designer and distributor of fabrics and home furnishing products (*June 2011*) *
-  **DAKINE** Strong global technical products/outdoor gear brand (*July 2013*) *
-  **HUF** Leading branded apparel company in the action sports category (*October 2014*) *
-  **Maxi** Manufacturer of premium-quality, frozen poultry products (*December 2016*) *

BUSINESS SERVICES

-  **CORNERSTONE ADVISORS** Provides contract negotiation, advisory and information services to mid-size banks and credit unions (*September 2020*)
-  **McLarens** Claims management and property loss adjustment business (*September 2011*) *
-  **OMNIPLEX** Provides background checks and physical security to the government (*December 2012*) *