

Capital Markets and Business Development

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Altamont Capital Partners is a private equity firm with over \$2.5 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

TARGET INVESTMENT CRITERIA

COMPANY SIZE

- Up to \$100M in EBITDA (including unprofitable businesses)

EQUITY INVESTMENT

- \$15M to \$150M+

TRANSACTION TYPES

- Flexible structure to fit the situation
- Long term investment horizon
- Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others

INDUSTRIES

- Business services
- Consumer
- Financial services
- Healthcare
- Industrial
- Restaurants & Multi-Unit

INDUSTRIALS

- DOUGLAS PRODUCTS** Leading manufacturer and distributor of specialty chemical products for pest management, plant health and sanitary sewer applications *(June 2015)*
- BAYOU** Leading provider of pipeline coatings and insulation solutions *(September 2018)*
- SPG** Vertically-integrated provider of protective packaging products *(December 2020)*
- WAVE ELECTRONICS** Value-added distributor of connected home, audio/video and residential security products *(March 2021)*
- CASCADE WINDOWS** Leading designer and manufacturer of vinyl windows (November 2012) *
- Leading distributor of beef, pork, poultry and seafood products *(June 2017) **

HEALTHCARE

- INTUITIVE HEALTH** Free-standing emergency room and urgent care centers *(October 2014)*
- CHE Behavioral Health** Provider of behavioral health services to senior patients *(March 2015)*
- SEQUEL Youth & Family Services** Provider of behavioral health services to children and adults *(September 2017)*
- Amplify HEALTH** Pharmaceutical contract commercial services organization *(January 2019)*
- MODERN HEALTH** Specialty infusion and specialty drug distribution for complex therapies *(July 2012) **

FINANCIAL SERVICES

- byrider** Specialty finance and leading used car sales operator in the US *(May 2011)*
- embark GENERAL** Full-service managing general agency platform *(December 2015)*
- K U V A R E** Middle market life and annuity insurance platform *(October 2016)*
- ACCELERANT** Vertically-integrated commercial lines insurance platform focused on the US and UK/EU markets *(February 2019)*
- KINETIC ADVANTAGE** Floorplan finance platform, focused on serving independent auto dealers *(November 2020)*
- Meta8 Financial Group** Commercial and consumer bank and prepaid card services business *(May 2012) **
- WUNDERLICH** Leading regional full-service investment firm *(December 2013) **
- CLLESHILL** Leading non-standard auto insurance managing general agency *(March 2014) **

RESTAURANTS & MULTI-UNIT

- T A C O L A** Largest Taco Bell franchisee located in the Southeast *(December 2012)*
- OTON PATCH CAFE** Scratch-made Southern food restaurant chain *(February 2015)*
- PLANET FITNESS** Largest Planet Fitness franchisee in Texas, operating additional franchisees in Arkansas, Oklahoma, North Carolina and Virginia *(February 2016)*
- ALAMO THEATERS** Leading operator and franchisor of dine-in movie theaters in the US *(June 2018)*
- BOOM! FOODS** Sonic franchisee operating 66 restaurants in the Southeast *(December 2012) **
- ZBILABONG** Leading global surfwear company *(July 2013) **

CONSUMER

- TOLL TREE FOODS** Food holding company consisting of regional brands Richard's, Blue Ribbon*, Klement's and The January Company *(July 2013)*
- MERWIN MADE** Leading snowboard and action sports company *(November 2013)*
- Leading branded apparel company in the action sports category *(November 2014)*
- FOX** Market-leading performance motocross brand *(December 2014)*
- HYBRID** Leading full-service design, sourcing and apparel distributor *(December 2014)*
- Juice PLUS+** Direct seller of whole food-based nutritional products *(November 2018)*
- INTERMIX** Omnichannel women's luxury fashion retailer *(May 2021)*
- BA** Designer and distributor of fabrics and home furnishing products *(June 2011) **
- DAKINE** Strong global technical products/outdoor gear brand *(July 2013) **
- HUF** Leading branded apparel company in the action sports category *(October 2014) **
- Maxi** Manufacturer of premium-quality, frozen poultry products *(December 2016) **

BUSINESS SERVICES

- CORNERSTONE ADVISORS** Provides contract negotiation, advisory and information services to mid-size banks and credit unions *(September 2020)*
- McLarens** Claims management and property loss adjustment business *(September 2011) **
- OMNIPLEX WORLD SERVICES** Provides background checks and physical security to the government *(December 2012) **

* Former portfolio company