

## Capital Markets and Business Development

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Altamont Capital Partners is a private equity firm with over \$3.5 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

## TARGET INVESTMENT CRITERIA

### COMPANY SIZE

- Up to \$100M in EBITDA (including unprofitable businesses)

### EQUITY INVESTMENT

- \$15M to \$150M+







### TRANSACTION TYPES

- Flexible structure to fit the situation
- Long term investment horizon
- Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others






### INDUSTRIES

- Business services
- Consumer
- Financial services
- Healthcare
- Industrial
- Restaurants & Multi-Unit








## INDUSTRIALS

-  **DOUGLAS PRODUCTS** Leading manufacturer and distributor of specialty chemical products for pest management, plant health and sanitary sewer applications *(June 2015)*
-  **BAYOU** Leading provider of pipeline coatings and insulation solutions *(September 2018)*
-  **SPG** Vertically-integrated provider of protective packaging products *(December 2020)*
-  **WAVE ELECTRONICS** Value-added distributor of connected home, audio/video and residential security products *(March 2021)*
-  **CASCADE WINDOWS** Leading designer and manufacturer of vinyl windows (November 2012) \*
-  Leading distributor of beef, pork, poultry and seafood products *(June 2017) \**






## HEALTHCARE

-  **INTUITIVE HEALTH** Free-standing emergency room and urgent care centers *(October 2014)*
-  **CHE Behavioral Health** Provider of behavioral health services to senior patients *(March 2015)*
-  **SEQUEL** Provider of behavioral health services to children and adults *(September 2017)*
-  **Amplify HEALTH** Pharmaceutical contract commercial services organization *(January 2019)*
-  **MODERN HEALTH** Specialty infusion and specialty drug distribution for complex therapies *(July 2012) \**










## FINANCIAL SERVICES

-  **byrider** Specialty finance and leading used car sales operator in the US *(May 2011)*
-  **embark GENERAL** Full-service managing general agency platform *(December 2015)*
- K U V A R E** Middle market life and annuity insurance platform *(October 2016)*
-  **ACCELERANT** Vertically-integrated commercial lines insurance platform focused on the US and UK/EU markets *(February 2019)*
-  **KINETIC ADVANTAGE** Floorplan finance platform, focused on serving independent auto dealers *(November 2020)*
-  **Meta8 Financial Group** Commercial and consumer bank and prepaid card services business *(May 2012) \**
-  **WUNDERLICH** Leading regional full-service investment firm *(December 2013) \**
-  **CLLESHILL** Leading non-standard auto insurance managing general agency *(March 2014) \**




## RESTAURANTS & MULTI-UNIT

- T A C O L A** Largest Taco Bell franchisee located in the Southeast *(December 2012)*
-  **OTON PATCH CAFE** Scratch-made Southern food restaurant chain *(February 2015)*
-  **PLANET FITNESS** Largest Planet Fitness franchisee in Texas, operating additional franchisees in Arkansas, Oklahoma, North Carolina and Virginia *(February 2016)*
-  **ALAMO THEATERS** Leading operator and franchisor of dine-in movie theaters in the US *(June 2018)*
-  **BOOVI FOODS** Sonic franchisee operating 66 restaurants in the Southeast *(December 2012) \**
-  **ZBILABONG** Leading global surfwear company *(July 2013) \**

## CONSUMER

-  **TOLL TREE FOODS** Food holding company consisting of regional brands Richard's, Blue Ribbon\*, Klement's and The January Company *(July 2013)*
-  **MERWIN MADE** Leading snowboard and action sports company *(November 2013)*
-  **UNIQLO** Leading branded apparel company in the action sports category *(November 2014)*
-  **FOX RACING** Market-leading performance motocross brand *(December 2014)*
-  **HYBRID PERFORMANCE** Leading full-service design, sourcing and apparel distributor *(December 2014)*
-  **JUICE PLUS+** Direct seller of whole food-based nutritional products *(November 2018)*
- INTERMIX** Omnichannel women's luxury fashion retailer *(May 2021)*
-  **BA HOME FURNISHINGS** Designer and distributor of fabrics and home furnishing products *(June 2011) \**
- DAKINE** Strong global technical products/outdoor gear brand *(July 2013) \**
-  **HUF** Leading branded apparel company in the action sports category *(October 2014) \**
-  **MAXI** Manufacturer of premium-quality, frozen poultry products *(December 2016) \**

## BUSINESS SERVICES

-  **CORNERSTONE ADVISORS** Provides contract negotiation, advisory and information services to mid-size banks and credit unions *(September 2020)*
-  **McLarens** Claims management and property loss adjustment business *(September 2011) \**
-  **OMNIPLEX WORLD SERVICES** Provides background checks and physical security to the government *(December 2012) \**

\* Former portfolio company