

Capital Markets and Business Development

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Altamont Capital Partners is a private equity firm with over \$4.5 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

TARGET INVESTMENT CRITERIA

COMPANY SIZE

- Up to \$100M in EBITDA (including unprofitable businesses)

EQUITY INVESTMENT

- \$15M to \$150M+

TRANSACTION TYPES

- Flexible structure to fit the situation
- Long term investment horizon
- Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others

INDUSTRIES

- Business services
- Consumer
- Financial services
- Healthcare
- Industrial
- Restaurants & Multi-Unit

INDUSTRIALS

- Bishop Lifting Products, Inc.** Market leading distributor and fabricator of “below-the-hook” lifting solutions (February 2022)
- WAVE ELECTRONICS** Value-added distributor of connected home, audio/video and residential security products (March 2021)
- SPG** Vertically-integrated provider of protective packaging products (December 2020)
- BAYOU** Leading provider of pipeline coatings and insulation solutions (September 2018)
- DOUGLAS PRODUCTS** Leading manufacturer and distributor of specialty chemical products for pest management, plant health and sanitary sewer applications (June 2015)
- GASCADÉ** Leading distributor of beef, pork, poultry and seafood products (June 2017)*
- GASCADÉ** Leading designer and manufacturer of vinyl windows (November 2012)*

HEALTHCARE

- Amplity HEALTH** Pharmaceutical contract commercial services organization (January 2019)
- Gracent** Provider of behavioral health services to children and adults (September 2017)
- CHE Behavioral Health** Provider of behavioral health services to senior patients (March 2015)
- INTUITIVE HEALTH** Free-standing emergency room and urgent care centers (October 2014)
- MODERNHEALTH** Specialty infusion and specialty drug distribution for complex therapies (July 2012)*

FINANCIAL SERVICES

- FLEMING RE** Capital solutions provider focused on reinsurance offerings for small and mid-sized P&C companies across the US, Bermuda, and Europe / UK (May 2022)
- HORIZON INVESTMENTS** Asset management platform providing modern goals-based investment solutions to financial advisors (November 2021)
- KINETIC ADVANTAGE** Floorplan finance platform, focused on serving independent auto dealers (November 2020)
- ACCELERANT** Vertically-integrated commercial lines insurance platform focused on the US and UK/EU markets (February 2019)
- K U V A R E** Middle market life and annuity insurance platform (October 2016)
- EMBARK** Full-service managing general agency platform (December 2015)
- byrider** Specialty finance and leading used car sales operator in the US (May 2011)
- CHESTNUT** Leading non-standard auto insurance managing general agency (March 2014)*
- WUNDERLICH** Leading regional full-service investment firm (December 2013)*
- Meta Financial Group** Commercial and consumer bank and prepaid card services business (May 2012)*

MULTI-UNIT / CONSUMER SERVICES

- Service Minds** Largest franchisee of residential electrical services provider Mister Sparky (February 2022)
- ALAMO** Leading operator and franchisor of dine-in movie theaters in the US (June 2018)
- DITCH PATCH CO.** Scratch-made Southern food restaurant chain (February 2015)
- T A C O B E L L** Largest Taco Bell franchisee located in the Southeast (December 2012)
- Planet Fitness** Largest Planet Fitness franchisee in Texas, operating additional franchisees in Arkansas, Oklahoma, North Carolina and Virginia (February 2016)*
- BOON** Sonic franchisee operating 66 restaurants in the Southeast (December 2012)*

CONSUMER

- INTERMIX** Omnichannel women’s luxury fashion retailer (May 2021)
- juiceplus+** Direct seller of whole food-based nutritional products (November 2018)
- HYBRID** Leading full-service design, sourcing, and apparel distributor (December 2014)
- Brixton** Lifestyle apparel brand with multiple inspirations, including art, music and surf (October 2014)
- TRIPLE TREE** Food holding company consisting of regional brands Richard’s, Blue Ribbon*, Klement’s and The January Company (July 2013)
- MERVIN MADE** Leading snowboard and action sports company (November 2013)
- Maxi** Manufacturer of premium-quality, frozen poultry products (December 2016)*
- FOX** Market-leading performance motocross brand (December 2014)*
- HUF** Leading branded apparel company in the action sports category (October 2014)*
- DAKINE** Strong global technical products/outdoor gear brand (July 2013)*
- Z-BILLABONG** Leading global surfwear company (July 2013)*
- RABIG** Designer and distributor of fabrics and home furnishing products (June 2011)*

BUSINESS SERVICES

- CORNERSTONE ADVISORS** Provides contract negotiation, advisory and information services to mid-size banks and credit unions (September 2020)
- OMNIPLEX SERVICES** Provides background checks and physical security to the government (December 2012)*
- McLarens** Claims management and property loss adjustment business (September 2011)*

* Former portfolio company