

Capital Markets and Business Development

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Altamont Capital Partners is a private equity firm with over \$4.3 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

TARGET INVESTMENT CRITERIA

COMPANY SIZE

- Up to \$100M in EBITDA (including unprofitable businesses)

EQUITY INVESTMENT

- \$15M to \$150M+

TRANSACTION TYPES

- Flexible structure to fit the situation
- Long term investment horizon
- Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others

INDUSTRIES

- Business services
- Consumer
- Financial services
- Healthcare
- Industrial
- Restaurants & Multi-Unit

Current Portfolio Companies

INDUSTRIALS

- Bishop Lifting Products, Inc.** Market leading distributor and fabricator of “below-the-hook” lifting solutions *(Feb-22)*
- WAVE ELECTRONICS** Value-added distributor of connected home, audio/video and residential security products *(Mar-21)*
- SPG** Vertically-integrated provider of protective packaging products *(Dec-20)*
- BAYOU** Leading provider of pipeline coatings and insulation solutions *(Sep-18)*
- DOUGLAS PRODUCTS** Leading manufacturer and distributor of specialty chemical products for pest management, plant health and sanitary sewer applications *(Jun-15)*

MULTI-UNIT / CONSUMER SERVICES

- Service Minds** Leading residential provider of electrical, HVAC, and plumbing services and franchisee of Mister Sparky, One Hour Heating & AC, and Benjamin Franklin Plumbing *(Feb-22)*
- ALAMO** Leading operator and franchisor of dine-in movie theaters in the US *(Jun-18)*
- OTTON PATCH** Scratch-made Southern food restaurant chain *(Feb-15)*
- TACOLA** Largest Taco Bell franchisee located in the Southeast *(Dec-12)*

CONSUMER

- INTERMIX** Omnichannel women’s luxury fashion retailer *(May-21)*
- juiceplus+** Direct seller of whole food-based nutritional products *(Nov-18)*
- HYBRID** Leading full-service design, sourcing, and apparel distributor *(Dec-14)*
- Brixton** Lifestyle apparel brand with multiple inspirations, including art, music and surf *(Oct-14)*
- TALL TREE** Food holding company consisting of regional brands Richard’s, Blue Ribbon*, Klement’s and The January Company *(Jul-13)*
- MERVIN** Leading snowboard and action sports company *(Nov-13)*

FINANCIAL SERVICES

- FLEMING RE** Capital solutions provider focused on reinsurance offerings for small and mid-sized P&C companies across the US, Bermuda, and Europe / UK *(May-22)*
- HORIZON INVESTMENTS** Asset management platform providing modern goals-based investment solutions to financial advisors *(Nov-21)*
- KINETIC ADVANTAGE** Floorplan finance platform, focused on serving independent auto dealers *(Nov-20)*
- ACCELERANT** Vertically-integrated commercial lines insurance platform focused on the US and UK/EU markets *(Feb-19)*
- KUVARE** Middle market life and annuity insurance platform *(Oct-16)*
- EMBARK** Full-service managing general agency platform *(Dec-15)*
- byrider** Specialty finance and leading used car sales operator in the US *(May-11)*

HEALTHCARE

- Amplify HEALTH** Pharmaceutical contract commercial services organization *(Jan-19)*
- Gracent** Provider of behavioral health services to children and adults *(Sep-17)*
- CHE Behavioral Health** Provider of behavioral health services to senior patients *(Mar-15)*
- INTUITIVE HEALTH** Free-standing emergency room and urgent care centers *(Oct-14)*

BUSINESS SERVICES

- Cornerstone SOLUTIONS** Provides contract negotiation, advisory and information services to mid-size banks and credit unions *(Sep-20)*
- IOI** Leading provider of eco-friendly, waste management services for food processors and retailers *(Aug-22)*

Exited Portfolio Companies

