

## Capital Markets and Business Development

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Altamont Capital Partners is a private equity firm with over \$4 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

## TARGET INVESTMENT CRITERIA

### COMPANY SIZE

- Up to \$100M in EBITDA (including unprofitable businesses)

### EQUITY INVESTMENT

- \$15M to \$150M+

### TRANSACTION TYPES

- Flexible structure to fit the situation
- Long term investment horizon
- Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others

### INDUSTRIES

- Business services
- Consumer
- Financial services
- Industrial
- Restaurants & Multi-Unit

## Current Portfolio Companies

### INDUSTRIALS

- Bishop Lifting Products, Inc.** Market leading distributor and fabricator of “below-the-hook” lifting solutions (Feb-22)
- WAVE ELECTRONICS** Value-added distributor of connected home, audio/video and residential security products (Mar-21)
- SPG** Vertically-integrated provider of protective packaging products (Dec-20)
- BAYOU** Leading provider of pipeline coatings and insulation solutions (Sep-18)

### MULTI-UNIT / CONSUMER SERVICES

- Service Minds** Leading residential provider of electrical, HVAC, and plumbing services and franchisee of Mister Sparky, One Hour Heating & AC, and Benjamin Franklin Plumbing (Feb-22)
- ALAMO** Leading operator and franchisor of dine-in movie theaters in the US (Jun-18)
- OTTON PATCH** Scratch-made Southern food restaurant chain (Feb-15)
- TACO BELL** Largest Taco Bell franchisee located in the Southeast (Dec-12)

### CONSUMER

- juiceplus+** Direct seller of whole food-based nutritional products (Nov-18)
- HYBRID** Leading full-service design, sourcing, and apparel distributor (Dec-14)
- Brixton** Lifestyle apparel brand with multiple inspirations, including art, music and surf (Oct-14)
- TACO BELL** Food holding company consisting of regional brands Richard’s, Blue Ribbon\*, Klement’s and The January Company (Jul-13)
- MEERWIN** Leading snowboard and action sports company (Nov-13)

### FINANCIAL SERVICES

- HADRON** Hybrid insurance carrier providing technology, services, and balance sheet capital capacity to managing general underwriters (Nov-23)
- AUGMENT** Reinsurance brokerage providing innovative capital solutions for P&C carriers (Jul-23)
- FLEMINGRE** Capital solutions provider focused on reinsurance offerings for small and mid-sized P&C companies across the US, Bermuda, and Europe / UK (May-22)
- HORIZON INVESTMENTS** Asset management platform providing modern goals-based investment solutions to financial advisors (Nov-21)
- KINETIC ADVANTAGE** Floorplan finance platform, focused on serving independent auto dealers (Nov-20)
- ACCELERANT** Vertically-integrated commercial lines insurance platform focused on the US and UK/EU markets (Feb-19)
- KUVARE** Middle market life and annuity insurance platform (Oct-16)
- EMBARK** Full-service managing general agency platform (Dec-15)
- byrider** Specialty finance and leading used car sales operator in the US (May-11)

### HEALTHCARE

- Amplify HEALTH** Pharmaceutical contract commercial services organization (Jan-19)
- Gracent** Provider of behavioral health services to children and adults (Sep-17)
- CHE Behavioral Health** Provider of behavioral health services to senior patients (Mar-15)
- INTUITIVE HEALTH** Free-standing emergency room and urgent care centers (Oct-14)

### BUSINESS SERVICES

- IOI** Leading provider of eco-friendly, waste management services for food processors and retailers (Aug-22)
- Cornerstone ADVISORS** Provides contract negotiation, advisory and information services to mid-size banks and credit unions (Sep-20)

## Exited Portfolio Companies

