

#### **Capital Markets and Business Development**

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# Investment Team

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400 Hamilton Avenue, Suite 230 Palo Alto, CA 94301 650.264.7750 www.altamontcapital.com Altamont Capital Partners is a private equity firm with over \$4 billion of capital under management, focused primarily on making long term, control investments in middle market businesses. We are often drawn to companies undergoing a transition, either operational or strategic, which we believe we can help navigate. Our approach relies on partnering with strong management, supporting the business with our considerable resources, and bringing a constructive and pragmatic mindset to drive significant long-term value.

# TARGET INVESTMENT CRITERIA

<ul> <li>Up to \$100M in EBITDA (including unprofitable businesses)</li> </ul>
• \$15M to \$150M+
Flexible structure to fit the situation
<ul> <li>Long term investment horizon</li> </ul>
<ul> <li>Expertise in complicated situations, including founder transitions, corporate carve-outs, build-ups, turn-arounds and others</li> </ul>
Business services
Consumer
Financial services
Industrial
Restaurants & Multi-Unit

# **Portfolio Companies**



## **Current Portfolio Companies**

#### INDUSTRIALS



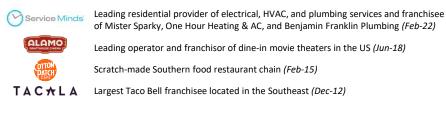
Market leading distributor and fabricator of "below-the-hook" lifting solutions (Feb-22)

Value-added distributor of connected home, audio/video and residential security products (Mar-21)

Vertically-integrated provider of protective packaging products (Dec-20)

Leading provider of pipeline coatings and insulation solutions (Sep-18)

# MULTI-UNIT / CONSUMER SERVICES



### CONSUMER



MERVIN TMADE

Premium beaded frozen novelty manufacturer and brand (Nov-23)

Direct seller of whole food-based nutritional products (Nov-18)

D Leading full-service design, sourcing, and apparel distributor (Dec-14)

Lifestyle apparel brand with multiple inspirations, including art, music and surf (Oct-14)

Food holding company consisting of regional brands Richard's, Blue Ribbon\*, Klement's and The January Company (Jul-13)

Leading snowboard and action sports company (Nov-13)

#### FINANCIAL SERVICES

HADRON	Hybrid insurance carrier providing technology, services, and balance sheet capital capacity to managing general underwriters ( <i>Oct-23</i> )
AUGMENT	Reinsurance brokerage providing innovative capital solutions for P&C carriers (Jul-23)
<b>&gt;FLEMING</b> RE	Capital solutions provider focused on reinsurance offerings for small and mid-sized P&C companies across the US, Bermuda, and Europe / UK (May-22)
	Asset management platform providing modern goals-based investment solutions to financial advisors (Nov-21)
	Floorplan finance platform, focused on serving independent auto dealers (Nov-20)
ACCELERANT	Vertically-integrated commercial lines insurance platform focused on the US and UK/EU markets ( <i>Feb-19</i> )
KUVARE	Middle market life and annuity insurance platform (Oct-16)
EMBARK	Full-service managing general agency platform (Dec-15)
byrider	Specialty finance and leading used car sales operator in the US (May-11)
HEALTHCARE	

Amplity Pharmaceutical contract commercial services organization (Jan-19)
 Gracent Provider of behavioral health services to children and adults (Sep-17)
 INTUITIVE Free-standing emergency room and urgent care centers (Oct-14)

### BUSINESS SERVICES



Leading provider of eco-friendly, waste management services for food processors and retailers (Aug-22)

Cornerstone

Provides contract negotiation, advisory and information services to mid-size banks and credit unions (Sep-20)

# **Exited Portfolio Companies**

